



“...a must for all companies seeking to improve efficiencies or reduce and streamline administration processes”.



With 37 farms and approximately 500 employees, Pace Farm is the largest egg producer/distributor in Australia.

Since 1968, Pace Farm has been “Serving the Enjoyable Egg” and is recognised for its consistent quality and freshness all over the world. High standards are maintained by using advanced farming technology and farm management systems.

Investment in innovation and exceeding international standards are primary drivers within Pace Farm. State of the art facilities allow Pace Farm to consistently exceed international standards.

Manufacturing case study

manufacturing case study

The challenge - "Where's that file?"

The manufacturing industry has almost the worst trade payment record of any industry sector in Australia. The average trade payment days is 60, putting it only a little behind the worst performer, mining, at 63. Like other manufacturing companies, Pace Farm was losing money through lost proof of delivery dockets or delays in getting a copy of the signed document to the client. When a supplier queried an invoice, the Accounts Receivable department faced the major challenge of sorting through the 16-18,000 paper based proof of delivery documents that arrive each month.

Pace Farm had been storing the large bundles of proof of delivery dockets in boxes and cartons. When a client refused payment, Pace Farm had to search through countless bundles of documents to find the correct copy, which would often delay payment by the client. If the document was misfiled or lost, legally a client could withhold payment until Pace Farm produced a signed copy of the proof of delivery.

To reduce its trade payment days, Pace Farm needed a system that would ensure proof of deliveries could not be misfiled or lost and enable the Accounts Receivable Department to instantly retrieve them to guarantee immediate payment from customers. They also needed a system that enabled instant delivery of the signed proof of delivery to the customer. A solution with email capabilities was therefore essential so a proof of delivery document could be emailed to the client for instant payment.

The solution.

Redmap's Document Management solution was installed in the Pace Farm Accounts Receivable Division and was up and running immediately. The proof of deliveries are scanned upon receipt and then recalled by the invoice number when they are required to be provided to customers.

Nearly 1,000 proof of deliveries need to be scanned every day. These documents are usually a standard size but are often damaged, ripped or stained due to the nature of the environment in which they are used. This can result in a number of errors when scanning the information. Pace Farms and Redmap therefore customised the software to validate those errors with the minimum of human intervention. A program is set to run periodically to check information captured from the proof of delivery docket by pulling data from Pace Farm's EMS system and validating it against the information in Redmap. This information is reconciled every evening.

Redmap allows the Accounts Receivable department to retrieve a proof of delivery document in an instant by entering the invoice number into the system. The document can then be emailed to the customer in a matter of seconds putting an end to any drawn out queries. The big impact on the business has been the reduction in days sales outstanding.

Return on investment

The time spent searching for returned proof of delivery documents has been eliminated. The immediate benefit for Pace Farm is cash that can be put to other uses. The return to the business was almost immediate.

SYSTEM REQUIREMENTS REQUIRED [RECOMMENDED]

PROCESSOR :
PENTIUM 4 1.5Ghz
[PENTIUM 4 3Ghz+]
RAM :
1 GB OR MORE [2 GB OR
MORE]
FREE DISK SPACE :
2 GB FOR CACHE FILES
OPERATING SYSTEM :
WINDOWS XP PRO or VISTA
SCREEN RESOLUTION :
17" AT 1024 X 768
NETWORK CARD :
100MB - 1 GB
CD BURNER :
REQUIRED FOR CIRCULATE
EXPORT TO CD
MOUSE & KEYBOARD :
REQUIRED



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